

Insurance solutions for the aviation industry



What will partnering with Swiss Re Corporate Solutions mean for you?

The first thing you'll notice is that we're not like other commercial insurers. Our teams are passionate about the aviation and aerospace sector and dedicated to helping you to protect assets, prevent losses and preserving the business should a loss occur.

To help you achieve these goals, we provide you with solutions and services that our growing number of clients find invaluable, and which includes:

- Access to a team of highly experienced aviation and aerospace experts that will take the time to listen to your challenges, speak your language and are available when you need them.
- Developing an insurance programme that is tailored to your needs using a broad and unique range of traditional and innovative risk transfer solutions. These also include multi-year policies and more than enough capacity to cover your needs, exposures and claims.
- A commitment to claims handling that is proactive, fair and transparent. You'll also benefit from advanced payment options and fast resolution times, such as paying resolved claims within five business days.
- A focus on supporting clients across the entire aviation and aerospace spectrum, with the aim of earning your trust, respect and becoming your valued long-term risk and insurance partner.

In addition we are backed by the financial strength of the Swiss Re Group, which has a history of more than 150 years of underwriting/claims knowledge and experience.

We look forward to working with you and helping to protect and preserve your assets and business so you can focus on providing the highest quality service to your clients.



How can Swiss Re Corporate Solutions' aviation team help you? We put your risk and insurance needs first in everything we do. We help you transform your risk transfer programmes with a wide range of solutions and innovations, a unique claims service and an energetic team of aviation experts. For our clients this delivers three key benefits:

Balance sheet, asset and cash-flow protection



Business continuity



Incident and crisis management assistance



We provide these benefits to a wide range of clients across the aviation and aerospace sector. Clients have also told us that they want to protect their people, assets, reputation and future business. Based on these insights we've developed a range of solutions.

Client segments:

High regulatory standards and strong risk management practices



Commercial Airlines



Manufacturers



Aerospace

- Airports
- Airport Service Providers
- Air Traffic Control
- Minor Manufacturers
- Maintenance
- Contingent & Leasing
- Catering

Risk transfer solutions:



We've developed a comprehensive range of solutions:

- A full spectrum of Hull & Liability responses
- Multi year deals
- Non physical damage business interruption
- Extra expense protection
- Cancellation cover
- And other coverages

Sustainable and substantial capacity; up to 15–20% on major risks.

Innovative solutions

Recognising that you may need specific solutions we can work with you to develop a tailored solution to meet your needs. For example:



Parametric index-based solutions to protect against business interruption caused by adverse weather and natural catastrophes



All-Risk covers to protect against non-damage business interruption



Extra Expense Protection, an innovative product that mitigates the additional cost burden following a catastrophic aviation event or adverse weather conditions



Swiss Re Corporate Solutions believes claim service means something more than simply a promise to pay. We are an experienced team of insurance professionals who seeks to understand and meet the needs of insureds and brokers and to provide the highest quality customer service. We believe in open and regular communication. We will explain our position and work to understand and consider other points of view. We will be reasonable, responsive, proactive, fair and honest in all our dealings. We will do our utmost to meet these commitments and to earn your trust, respect and business.

The benefit of experience

Your claim will be handled by a primary contact backed by a global team of experienced insurance rofessionals, committed to providing the highest quality claims service. Our claim professionals combine subject matter expertise, years of on the job experience, local knowledge and a customer service focus, to fully meet your needs.

Proactive and responsive

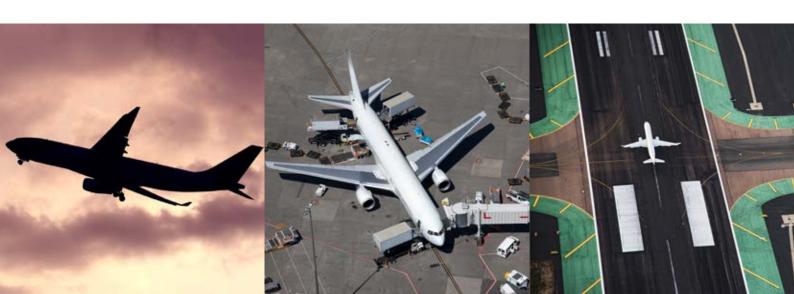
Our claim professionals will promptly investigate and evaluate primary lead claims and excess and umbrella claims where we believe our coverage layer may be impacted. Claims will be proactively managed towards resolution. Where we have a duty to defend, we will robustly defend those claims that should be defended.

An approach tailored to your business needs

At Swiss Re Corporate Solutions, we understand that how a claim is resolved can be as important as the outcome itself. We want you to view us as partners. That's why we commit to providing you with a level of service — tailored to your needs — which you would expect from a small company, while offering the resources, expertise and diversity of a large global insurer.

Regular and transparent communication

Good working relationships are built on open and regular communication. Swiss Re Corporate Solutions understands that communicating with you is one of the most important aspects of delivering quality claim service. We realise that the more effectively we communicate, the more satisfied you will be with the claim process and us. We will interact with you in a candid and transparent manner and customise our communication according to your individual needs. We work in close collaboration with our underwriters and this facilitates consistency in our communication with you. We understand that your time is valuable, so we are committed to being available when you need us.



Meet the team

The Aviation team includes dedicated professionals with strong industry knowledge and technical expertise. Our experts provide outstanding industry knowledge and expertise coupled with a long-term commitment to being a valued partner to your business.

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Swiss Re continuously achieves high financial ratings: AA- (very strong) from Standard & Poor's. Aa3 (excellent) from Moody's and A+ (superior) from A.M. Best

Swiss Re is one of the world's largest and most diversified reinsurers. The company operates through offices in more than 20 countries. Founded in Zurich, Switzerland in 1863, Swiss Re offers financial services products that enable risk-taking essential to enterprise and progress.

In addition, Swiss Re Corporate Solutions provides broad, global insurance capabilities, including solutions for commercial insurance, large corporate risks, energy, aviation,

engineering, professional liability and environmental and commodity markets. We offer structured, multi-line programs and can customise our offerings in order to help our clients mitigate their most complex risks. Swiss Re Corporate Solutions also offers innovative insurance-linked securities and catastrophe bonds, and has among the highest available capacity in the industry.

Visit corporatesolutions.swissre.com to learn more.



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